FinTech Credit, Financial Inclusion and Entrepreneurial Growth

Harald Hau

University of Geneva, CEPR and Swiss Finance Institute¹

Yi Huang

Graduate Institute of International and Development Studies²

Hongzhe Shan

University of Geneva and Swiss Finance Institute³

Zixia Sheng Ant Financial Group⁴

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Abstract

Based on automated credit lines to more than a million firms trading on Alibaba's e-commerce platform, we show that FinTech credit mitigates local credit supply frictions in China's segmented credit market and extends the "frontier" of credit availability to firms with a low credit score. We use a discontinuity in the credit decision algorithm to document that a firm's credit approval and first-time online credit use boosts firm growth in terms of sales and transaction growth. These findings reveal the scope of China's credit market frictions and the benefits of new credit technologies in improving credit markets.

JEL Classification: G20, G21, O43

Keywords: FinTech, credit constraints, micro credit, entrepreneurship

¹Geneva Financial Research Institute, 42 Bd du Pont d'Arve, 1211 Genève 4, Switzerland. E-mail: prof@haraldhau.com. Web page: http://www.haraldhau.com.

²Graduate Institute of International and Development Studies, Maison de la paix, Chemin Eugène-Rigot 2, 1202 Genève, Switzerland. E-mail: yi.huang@graduateinstitute.ch.

³Geneva Financial Research Institute, 42 Bd du Pont d'Arve, 1211 Genève 4, Switzerland. E-mail: Hongzhe.Shan@unige.ch.

⁴Director of AI Decision Science.