

SALAH U-DIN

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Education

- Massey University, New Zealand. **PhD Banking**, 2016-2018(Expected). Doctoral Topic: Impact of the Global Financial Crisis 2008 on Bank Efficiency.
- COMSATS Institute of Information Technology (CIIT) Lahore, Pakistan. **Master of Finance**, 2006-2008. Research Thesis: Ownership Structure and Firm Performance.
- Institute of Leadership and Management, Hamdard University Lahore, Pakistan. **MBA-Finance**, 1996-1998.
- M.A.O. College, Punjab University Lahore, Pakistan. **Bachelor of Science**, 1995.

Professional Qualifications

- Certified Financial Planner (CFP), 2014-2017 (Canada)
- Wealth Management Essentials (WME), 2013 (Canada)
- Canadian Security Course (CSC), 2009 (Canada)

Teaching Experience

- ✓ **Teaching Assistant**, School of Economics and Finance, Massey University Palmerston North, New Zealand. Classes taught/assisted: (1) Business Economic, (2) Principles of Macroeconomics, (3) Introduction of Investments, (4) Managerial Finance (5) Business Finance. June 2016 to date.
- ✓ **Lecturer**, School of Business and Economic, University of Management and Technology Lahore, Pakistan. Classes taught: (1) Principles of Corporate Finance, (2) International Banking and Finance, (3) Financial Institutions and Markets, (4) Corporate Governance, (5) Investment Analysis and Portfolio Management, (6) Financial Management. Dec.1998-Sep.2008.

Work Experience

- ✓ **General Manager**, Canadian Imperial Bank of Commerce (CIBC) Calgary, Canada. Managed the regional portfolio of \$750 million for more than 35,000 clients with annual sales revenue of \$80 million. Jan. 2015-Apr.2016.
- ✓ **Senior Financial Advisor**, CIBC Calgary, Canada. Managed an investment portfolio of \$110 million for high net worth clients of the bank. Apr-2012-Dec.2015.
- ✓ **Financial Services Representative**, CIBC Calgary, Canada. Managed financial institution relationships with diverse multicultural group of 7,000 clients.Jul.2009-Apr.2012.

Honours and Awards

- ❖ Massey Doctoral Scholarship, Massey University New Zealand, 2016
- ❖ CIIT Foundation Research Scholarship Pakistan, 2006.
- ❖ Best Leader Award, Canadian Imperial Bank of Commerce (CIBC), 2015
- ❖ Best Financial Advisor Award, CIBC ,2013 & 2014.

Research Profile

1. U-Din, Salah, Tripe, David, Kabir, MH. (2018). Market Power and Efficiency in Banking: The Case of USA and Canada. *EFMA Annual Meeting 2018 (Scheduled)*, Università Cattolica del Sacro Cuore, Jun 27-30, Italy.
2. U-Din, Salah, Tripe, David (2018). The Impact of Global Financial Crisis on Shareholder Value and Operational Efficiency of Banks. *INFINITI 2018 (Scheduled)*, Poznan University, Jun 11-12, Poland.
3. U-Din, Salah, Tripe, David, Kabir, MH. (2018). Market Power and Efficiency in Banking: The Case of USA and Canada. *North American Productivity Workshop X (Scheduled)*, University of Miami, Jun 12-15, USA.
4. U-Din, Salah, Tripe, David (2018). Shareholder Value and Bank Efficiency; A Post-GFC Assessment. *FEBS 2018 (Scheduled)*, University of Rome, Jun 4-6, Italy.
5. U-Din, Salah, Tripe, David, Kabir, MH. (2018). Market Power and Efficiency in Banking: The Case of USA and Canada. *22nd New Zealand Finance Colloquium*, Massey University, February 6-8, Palmerston North, New Zealand.
6. U-Din, Salah, Tripe, David, Kabir, MH. (2018). Market Structure and Bank Efficiency: An Exploration Based on Australia and New Zealand. *14th WEAI International Conference*, University of Newcastle, Jan.11-14, Newcastle, Australia.
7. U-Din, Salah, Tripe, David, Kabir, MH. (2017). Market Power and Efficiency in Banking: The Case of USA and Canada. *Annual CEPA International Workshop*, The University of Queensland, Nov.2-3, Brisbane, Australia.
8. U-Din, Salah, Tripe, David (2017). Changing Market Structure and Bank Efficiency; A Case of Australia and New Zealand. *8th Financial Markets and Corporate Governance Conference PhD Symposium*, Victoria University of Wellington, April 19-21, Wellington, New Zealand.
9. U-Din, Salah, Tripe, David, Malone, Chris (2017). Impact of Global Financial Crisis 2008 on Banks. *21st New Zealand Finance Colloquium PhD Symposium*, University of Auckland, February 8-10, Auckland, New Zealand.
10. Afza, T., Salahudin, C. (2008). Inside Ownership and Corporate Performance. *ASBBS 15th Annual Conference*, February 21-24, 2008, Las Vegas, USA.
11. Salahudin, C. (2008). OECD Principles and the Islamic Perspective on Corporate Governance. *Review of Islamic Economics*, 12.1.
12. Afza, T., Salahudin, C., Nazir, MS. (2008). Diversification and Corporate Performance: An Evaluation of Pakistani Firms. *South Asian Journal of Management*,15.3.
13. Salahudin, C. (2008). Dividend Announcement and Earning Signals. *2nd International Conference on Social Sciences and Humanities*, University of Science, June 18-20, 2008, Penang-Malaysia.
14. Salahudin, C. (2007). Role of Founding Family in Sustaining the Entrepreneurial Spirit in Their Firms. *9th South Asian Management Forum* February 24-25, 2007, Dhaka, Bangladesh.
15. Afza, T., Salahudin, C. (2007). Role of Institutional Investors and Firm Performance. *Singapore Economic Review Conference* August 2-4, 2007, Singapore.
16. Afza, T., Salahudin, C. (2007). Ownership Concentration and Firm Performance in Pakistan. *INFORMS Midwest Regional Conference*, August 24-25, 2007, Illinois, USA.

17. Afza, T., Salahudin, C., Nazir, MS. (2006). Diversification and Financial Performance of Firms. *The First International Conference on Mathematics and Statistics*, June 19-21, 2006, Bandung, Indonesia.
18. Kaleem, Ahmad, Salahudin, C. (2006). Impact of Dividend Announcement on Common Stock Prices at Lahore Stock Exchange. *South Asian Journal of Management*, 13.2.
19. Salahudin, C. (2005). Women Entrepreneurship in Pakistan. *CESB Conference on Entrepreneurship and Small Business* September 9-11, 2005, Ajmer, India.

Professional Memberships

- ❖ Financial Management Association, USA
- ❖ Western Economic Association International, USA
- ❖ Financial Planning Standards Council, Canada

References

Prof. David Tripe
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Massey University, New Zealand
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Dr. Md. Humayun Kabir
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Massey Business School
Massey University, New Zealand
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