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ABSTRACT

We examine the relation between institutional ownership in acquiring firms and their post

takeover stock performance. We find that negative long-run abnormal returns appear to

decline (in economic and statistical terms) as the extent and persistence of institutional

ownership increase, after accounting for the size, book-to-market and method of payment

effects. Given the unusually high uncertainty surrounding takeovers, such evidence

implies that the degree of short sale constraints serves as an important determinant of

acquiring firms' short-run overpricing (Miller, 1977). It appears that the presence of

institutions mitigates and in most cases eliminates, through effective arbitrage, any short-

run overpricing that may be responsible for the long-run underperformance of acquirers,

preserving in this way efficiency in the takeover markets.

JEL classification: G14; G20; G34.

Keywords: Institutional Ownership; Corporate Takeovers; Mergers and Acquisitions;

Short Sale Constraints: Abnormal Returns.

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