

# CORNERSTONE RESEARCH

Economic and Financial Consulting and Expert Testimony

## Associate - PhD

Job Locations US-CA-San Francisco and Silicon Valley | UK-London | US-MA-Boston | US-IL-Chicago | US-CA-Los Angeles | US-DC-Washington

**ID: 2021-2400**

**Category: Associate**

## Overview

### Who We Are

Cornerstone Research is a leading economic and financial consulting firm with more than 750 staff members across eight offices. Working in collaboration with prominent professors and industry experts, we analyze complex economic, financial, accounting, and marketing issues that arise in litigation and regulatory investigations.

Cornerstone Research is involved in a broad variety of high-profile legal cases and disputes. Current matters focus on such topics as capital markets, business and securities valuation, M&A and corporate events, risk management, market competition, high frequency trading, the impact of marketing on consumers, and patent infringement. For example, we address issues affecting the ongoing development of financial markets, such as applying frameworks at the intersection of finance and industrial organization economics to evaluate price setting in derivatives markets. Beyond the financial markets, we address financial and economic issues arising in a range of sectors, from such innovation-driven industries as life sciences and high technology to energy, telecommunications, and industrial markets. We address economic issues when evaluating potential mergers, claims of anticompetitive conduct, and the impact of intellectual property infringement. We also address marketing and economic issues arising in cases with allegations of misleading marketing or false claims. More detail can be found on our website at [www.cornerstone.com](http://www.cornerstone.com).

## Responsibilities

### Associates at Cornerstone Research

Work at Cornerstone Research provides Associates with opportunities to use theoretical and empirical research skills gained through their graduate-level training to devise and apply innovative and rigorous analytical approaches to interesting real-world problems. The outcomes of our cases can have a direct and immediate impact on public policy and corporate strategy.

Associates at Cornerstone Research play a central role in developing project strategy, conducting research, directing analysis, understanding and interpreting data and key findings, and proposing effective approaches to the problems faced by their teams. Associates work closely with senior staff, clients, and experts to define objectives, guide research efforts, manage deadlines and mentor junior staff.

Cornerstone Research provides an interesting and rewarding work environment. Those joining our firm enjoy long-term career opportunities supported by our investments in their professional development and an escalating compensation structure, including an industry-competitive salary and benefits package. Career development includes staying attuned to – and contributing to the development of – the latest academic research. Associates continue to hone their own research skills while building communications and managerial abilities. The firm supports the development of those interested in becoming testifying experts in some or all of their work, and of those not choosing that path. Either approach provides opportunities for career advancement.

## Qualifications

### Candidate Profile

We seek candidates who have pursued doctoral studies in finance, economics, econometrics, accounting, or marketing, and who have graduated or will be graduating in the coming year. Candidates must have the ability to apply academic research to real-world issues. We are currently hiring in our Boston, Chicago, London, Los Angeles, Bay Area (Silicon Valley (Menlo Park, CA) and San Francisco), New York, , and Washington, DC offices. Cornerstone Research will provide immigration assistance to eligible foreign nationals in accordance with the firm's immigration policy and applicable law. We will be interviewing at the EEA meetings in December, at the ASSA/AEA annual meetings in January and at our local offices on a rolling basis.

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**Interested candidates** should submit a cover letter (including location preferences), resume, and job market paper. Additionally, please send three letters of recommendation to:

Associate Talent Acquisition Manager  
Cornerstone Research  
599 Lexington Avenue, 40th Floor  
New York, NY 10022-7642  
E-mail: [associate-recruiting@cornerstone.com](mailto:associate-recruiting@cornerstone.com)  
Website: <http://www.cornerstone.com>

*Cornerstone Research provides Equal Employment Opportunities to all employees and applicants for employment without regard to legally protected categories, such as age, sex, gender, gender identity, race, color, creed/religious belief, medical condition, predisposing genetic characteristics or genetic information or testing, disability, marital status, pregnancy status, military status, veteran status, arrest or conviction record (except where permitted by law), sexual orientation, ethnic background, citizen status, ancestry, national origin, or any other consideration protected by federal, state or local law.*



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